

Package P&L Modeller

Travel & Tourism

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Models a package P&L from discrete lines — selling price, land cost, air, visa/insurance, staff/ops cost per file and payment-gateway/forex cost — to net profit per pax and per departure. Use it to understand package profitability. For pricing use the Pricing & Markup Strategy tool.

Purpose of this tool & output

See the real profit on a package

How the output is used

Use it to see the real profit on a package — a package P&L across selling price, supplier cost, commissions and overhead.

Who should vet it

Your CA or finance lead, to confirm the supplier cost and margin per package.

Important cautions

Keep GST and TCS out of your profit; travel markups are thin — validate every cost line.

Companion documents

- Travel Business P&L Modeller
- Travel Break-Even Analysis
- Working Capital & Advance Management
- Pricing & Markup Strategy
- Cash Flow & Seasonality Plan
- Commission & Revenue Tracking System

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.