

Inbound Rate Sheet / Series Contracting

Travel & Tourism

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Builds an inbound rate sheet and series-contracting approach for foreign agents — net rates by service, seasonality, validity, child/twin/single supplements and terms — so agents get clean, contractable rates and your margins hold. Use it to quote B2B agents. For the client-facing costing use the Tour Package Costing Sheet.

Purpose of this tool & output

Build rate sheets and contract series for agents

How the output is used

Use it to build rate sheets and contract series for agents — an inbound rate sheet and series contracting approach for B2B pricing.

Important cautions

Protect against forex and supplier rate changes with validity and revision clauses; confirm net costs before publishing.

Companion documents

- Inbound / DMC Operations Setup
- Inbound India Tour Itinerary
- FIT & GIT Handling SOP
- Ground Handling & Meet-Greet SOP
- Tour Guide & Escort Management
- Foreign Agent / B2B Tie-up Plan

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.