

# DMC / Supplier Agreement

Travel & Tourism

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

## Background

Drafts a DMC/land-supplier agreement with each term separate — scope and services, rates and validity, payment and forex terms, service standards and liability, and cancellation — so your ground supply is contractually reliable. Use it to contract a DMC. For inbound rate sheets use the Inbound Rate Sheet / Series Contracting tool.

## Purpose of this tool & output

Contract a DMC or land supplier on discrete terms

## How the output is used

Use the draft to contract a DMC or land supplier — scope, rates, payment, liability and cancellation with discrete terms — reviewed by a lawyer.

## Who receives it

The agreement is between your firm and the DMC/land supplier; each keeps a signed copy.

## Fees & charges

Stamp duty per your state stamp act where applicable; the rates, payment-terms and liability terms are the key content.

## Who should vet it

A lawyer, to check the rate, payment, liability and cancellation clauses before signing.

## Important cautions

AI-generated draft; cross-border DMC contracts need care on currency, liability and dispute forum — have a lawyer review.

## Companion documents

- Client Booking Terms & Conditions
- Hotel Rate Contract / Allotment Agreement
- Transport / Coach Hire Agreement
- B2B Agent / Sub-Agent Agreement
- Corporate Travel Management Contract
- Guide / Tour Manager Freelance Agreement

processes vary by state and change over time — confirm with your state authority.