

Commission & Revenue Tracking System

Travel & Tourism

Document type: Plan / SOP / strategy / guide · Generated 27 Aug 2026

This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Designs a system to track all revenue streams — package markups, air commissions/incentives, hotel/DMC commissions, service and visa fees, ancillary income — so nothing is under-collected and you know true earnings per booking. Use it to plug revenue leaks. For the P&L use the Travel Business P&L Modeller.

Purpose of this tool & output

Capture every commission and fee you earn

How the output is used

Use it to capture every commission and fee you earn — a commission and revenue tracking system across suppliers, bookings and overrides.

Important cautions

Unclaimed airline/hotel/DMC incentives are pure lost profit; track and claim every one.

Companion documents

- Package P&L Modeller
- Travel Business P&L Modeller
- Travel Break-Even Analysis
- Working Capital & Advance Management
- Pricing & Markup Strategy
- Cash Flow & Seasonality Plan

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.