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Travel Break-Even Analysis

Travel & Tourism

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Computes break-even for a travel business from discrete inputs — average net revenue per booking and monthly fixed costs — giving the bookings/revenue needed to break even and the margin of safety. Use it to set your survival threshold. For the P&L use the Travel Business P&L Modeller.

Purpose of this tool & output

How much you must sell to cover costs

How the output is used

Use it to find how much you must sell to cover costs — a break-even analysis on fixed cost, per-booking margin and volume.

Who should vet it

Your CA or finance lead, to confirm the fixed cost and per-booking margin in the break-even.

Important cautions

Break-even is monthly but bookings are seasonal; build a buffer for lean months.

Companion documents

- Package P&L Modeller
- Travel Business P&L Modeller
- Working Capital & Advance Management
- Pricing & Markup Strategy
- Cash Flow & Seasonality Plan
- Commission & Revenue Tracking System

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