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Fleet Replacement Business Case

Transport & Fleet

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Builds a keep-vs-replace business case for a vehicle from discrete figures — current running/maintenance cost and downtime vs a new vehicle EMI, better mileage and uptime, plus resale of the old — with a payback. Use it to time replacement. For age/legal limits use the Vehicle Age & Scrappage Planner.

Purpose of this tool & output

Keep the old vehicle or buy a new one?

How the output is used

Use it to decide keep the old vehicle or buy a new one — a fleet replacement business case on repair cost, downtime and new-vehicle economics.

Who should vet it

Your CA, to confirm the repair, downtime and new-vehicle assumptions behind the replacement call.

Important cautions

Include downtime revenue loss, not just repair bills; confirm resale and EMI.

Companion documents

- Per-Vehicle P&L Modeller
- Fleet / Business P&L Modeller
- Fleet Break-Even Analysis
- Working Capital Planner
- Fleet Capex & Funding Plan
- Transport Pricing Model