

Distributor-Retailer Agreement

Telecom, ISP & Cable

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Draft a distributor-retailer agreement for a telecom recharge/SIM/device channel — appointment and territory, margins and incentives, wallet and credit terms, obligations and KYC responsibility, and termination. Fill in the deal terms below.

Purpose of this tool & output

Formalise your retailer channel

How the output is used

Use the draft to formalise your retailer channel — territory, targets, commissions and conduct; have a lawyer review before signing.

Who receives it

The distributor (you) and the retailer — both sign; a copy for each party.

Fees & charges

Stamp duty per your state on the agreement; no government filing.

Who should vet it

A lawyer for the territory, commission and termination clauses.

Important cautions

AI-generated draft; have it legally reviewed.

Companion documents

- Mobile & Recharge Shop Setup Guide
- Recharge / Distribution Business Plan
- Retail SIM Activation SOP
- Device Inventory & IMEI SOP
- Mobile Shop Marketing Plan
- Mobile Repair Service SOP

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.

