

Staffing Business Valuation

Staffing & Recruitment

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Estimates an indicative valuation range for a staffing agency, from your discrete financials and value drivers, using earnings-multiple and other views. Use it for a sale, partner or investment discussion. For funding use the Staffing Agency Business Plan.

Purpose of this tool & output

Estimate what your agency is worth

How the output is used

Use it to estimate what your agency is worth — a valuation on earnings, recurring contracts, and desk productivity for a sale or investment.

Who should vet it

A CA, to firm up the valuation for any actual sale or investment.

Important cautions

Value staffing agencies on gross margin and profit, not billing (which is mostly pass-through salaries). Staffing multiples are typically modest, and client concentration, founder dependence and compliance or receivables risk reduce value. This is indicative and range-based; get professional advice for an actual transaction.

Companion documents

- Staffing Agency P&L Modeller
- Markup & Margin Calculator
- Agency Break-even Calculator
- Payroll Funding / Working Capital Planner
- Permanent Placement Fee Model
- Cash-flow Projection

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.