

Agency Org Structure Planner

Staffing & Recruitment

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Designs an organisation structure for a staffing agency — sales/BD, delivery/recruiters, sourcing, compliance/payroll and account management — with reporting and ratios. Use it to organise and scale. For hiring sequence use the Recruiter Hiring Plan.

Purpose of this tool & output

Design roles and reporting for your agency

How the output is used

Use it to design roles and reporting for your agency — an org structure across sourcing, delivery, sales and compliance.

Important cautions

Staffing agencies live on the balance between sales (clients) and delivery (recruiters) — under-invest in either and growth stalls. For contract staffing, a robust compliance and payroll function is essential from day one because you are the employer of record. Adapt ratios to your model.

Companion documents

- Staffing Agency Setup Guide
- Staffing Agency Business Plan
- Staffing Model Selector
- Staffing Agency Feasibility Study
- Niche & Sector Selection
- Franchise vs Own-Brand Comparison

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.