

Agency Break-even Calculator

Staffing & Recruitment

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Calculates the deployed headcount or monthly placements needed to break even, from your fixed costs and per-unit margins. Use it to set targets. For the full model use the Staffing Agency P&L Modeller.

Purpose of this tool & output

Find the headcount or placements to break even

How the output is used

Use it to find the headcount or placements to break even — a break-even calculator on fixed cost, per-head margin and placements.

Who should vet it

Your CA or finance lead, to confirm the fixed cost and per-head margin in the break-even.

Important cautions

Break-even depends heavily on markup per head holding up — client pressure that compresses markup raises the headcount you need. Permanent fees are lumpy and should not be relied on for base coverage. Validate margin and cost inputs against reality.

Companion documents

- Staffing Agency P&L Modeller
- Markup & Margin Calculator
- Payroll Funding / Working Capital Planner
- Permanent Placement Fee Model
- Cash-flow Projection
- Recruiter Productivity / Desk Economics

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.