

Bill Rate Build-up

Security & Facility Management

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Build up the bill rate for a security/FM manpower category — from wage and statutory to reliever, uniform, supervision, overhead and margin — so your quoted rate covers true cost and profit. Enter the inputs below.

Purpose of this tool & output

Price a guard so you actually profit

How the output is used

Use it to price a guard so you actually profit — a bill rate build-up across wage, statutory, management fee and margin.

Who should vet it

Your CA or finance lead, to confirm the statutory load and margin in the bill rate before you quote.

Important cautions

AI-generated build-up; never bill below the statutory cost floor - use current minimum-wage and statutory rates.

Companion documents

- Security Manpower Cost Sheet
- Security / FM Business P&L
- Contract Costing & Margin
- Statutory Cost Analysis
- Capex Plan (Systems / Equipment)
- Working Capital / Wage-Float Plan

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.