

Pharmacy Valuation Guide

Pharmacy & Chemist Retail

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Produces an indicative valuation of a pharmacy for sale, partnership or investment — earnings multiple, stock at realisable value, licences/location/chronic-base goodwill and adjustments. Use it to price a deal. For the P&L behind it use the Pharmacy P&L Modeller.

Purpose of this tool & output

Estimate what the pharmacy is worth

How the output is used

Use it to estimate what the pharmacy is worth — a valuation on earnings, location, prescription base and stock for a sale or investment.

Who should vet it

A CA, to firm up the valuation for any actual sale or investment.

Important cautions

Indicative only, not a formal valuation. A pharmacy value hinges on location near prescribers, a loyal chronic-patient base and genuine profit — but apply a haircut for near-expiry/dead stock and verify lease and drug-licence transferability. Chain/online competition is a discount factor. Get professional valuation for an actual deal.

Companion documents

- Pharmacy P&L Modeller
- Pharmacy Break-Even Calculator
- Category Margin & Mix Analyzer
- Pharmacy Working Capital Planner
- Inventory Investment Optimizer
- Pharmacy Cash-Flow Planner

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.