

Purchase Scheme & Margin Optimizer

Pharmacy & Chemist Retail

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Analyses distributor schemes and buying to maximise effective margin without overstocking or expiry — scheme evaluation, bulk-buy trade-offs and margin math. Use it to buy smart. For the P&L impact use the Margin Analysis tool (P10).

Purpose of this tool & output

Use distributor schemes without overstocking

How the output is used

Use it to use distributor schemes without overstocking — a purchase scheme and margin optimiser that captures deals without dead stock.

Important cautions

Distributor schemes lift thin margins but only pay off on stock that sells before expiry — apply them to fast movers with long dating, never to slow or short-dated SKUs, or the scheme becomes an expiry loss. Weigh working-capital and expiry cost. Use your real sales velocity.

Companion documents

- Pharmacy Inventory Management System
- Pharmacy Procurement & Purchasing SOP
- Drug Distributor / Stockist Selection
- Drug Expiry & Returns Management
- Stock Reconciliation & Audit Tool
- Reorder & Availability Planner

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.