AISEVAK.IN · FREE GUIDE

# Pharmacy P&L Modeller

Pharmacy & Chemist Retail

Document type: Financial model / analysis · Generated 27 Aug 2026

This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

## Background

Builds a monthly P&L for a pharmacy from discrete inputs — sales by category and margin, and each cost line — with gross margin, net profit and break-even. Use it to know real profitability. For margin by category use the Margin Analysis tool.

## Purpose of this tool & output

Model pharmacy revenue, costs and profit

## How the output is used

Use it to model pharmacy revenue, costs and profit — a P&L across sales, purchase, margin and overhead to the real bottom line.

## Who should vet it

Your CA or finance lead, to confirm the margin and cost assumptions against your actual books.

## Important cautions

Estimates from your inputs. Pharmacy blended margins are thin (~18-22%) and eaten by expiry provision and inventory finance cost — shifting mix toward higher-margin generics/OTC/wellness and controlling expiry are the key levers. Include the expiry write-off. Validate against actual records.

## Companion documents

- Pharmacy Break-Even Calculator
- Category Margin & Mix Analyzer
- Pharmacy Working Capital Planner
- Inventory Investment Optimizer
- Pharmacy Cash-Flow Planner
- Pharmacy Funding & Financing Plan

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.