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Pharmacy Break-Even Calculator

Pharmacy & Chemist Retail

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Calculates break-even sales for a pharmacy from fixed costs and blended margin, with safety margin vs current. Use it to set targets. For full profit use the Pharmacy P&L Modeller.

Purpose of this tool & output

Find the sales you must hit

How the output is used

Use it to find the sales you must hit — a break-even calculator on fixed cost, margin and the monthly sales you need.

Who should vet it

Your CA or finance lead, to confirm the fixed cost and margin used in the break-even.

Important cautions

Break-even must include the expiry provision — ignoring it understates the sales you truly need. Blended margin swings with mix (ethical drugs are thin), so protect the generics/OTC/wellness mix. Figures are indicative; validate with your costs.

Companion documents

- Pharmacy P&L Modeller
- Category Margin & Mix Analyzer
- Pharmacy Working Capital Planner
- Inventory Investment Optimizer
- Pharmacy Cash-Flow Planner
- Pharmacy Funding & Financing Plan

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.