

ABC Inventory Analysis

Retail & E-Commerce

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Classify your SKUs into A, B and C tiers by their contribution so you know where to focus control and cash — with the share of SKUs and revenue per class and the management action for each. Paste your SKU data below.

Purpose of this tool & output

Focus on the SKUs that drive your sales

How the output is used

Use the ABC analysis to focus attention and capital on the SKUs that drive most of your sales.

Who should vet it

A merchandiser/category manager, to confirm the ABC tiers and actions.

Important cautions

AI-generated analysis based on inputs.

Companion documents

- Assortment / Range Plan
- Stock Reconciliation Helper
- Dead-Stock / Slow-Mover Action Plan
- Merchandise Markdown Planner
- Category Planogram
- SKU Demand Forecast

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.