

Export Sale Contract

Plantation & Commercial Crops

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Drafts an export sale contract for plantation produce — product and specs, quantity, price and Incoterm, payment (LC or advance), inspection and certificates and shipment terms. Use it to formalise an overseas sale safely.

Purpose of this tool & output

Contract with an overseas buyer

How the output is used

Use the draft to contract with an overseas buyer — quantity, grade, Incoterms, price, payment (LC) and dispute resolution — reviewed by a lawyer.

Who receives it

The contract is between the exporter (estate) and the overseas buyer; each keeps a signed copy.

Fees & charges

Stamp duty per your state stamp act where applicable; the Incoterms, payment (LC) and quality/arbitration terms are the key content.

Who should vet it

An export/trade lawyer, to check the Incoterms, payment-security, quality and arbitration clauses before signing.

Important cautions

A draft template, not legal advice; cross-border sale, payment security, Incoterms, residue and phytosanitary requirements and dispute jurisdiction are complex and market-specific. Have an export-trade lawyer and your bank review it before signing.

Companion documents

- Plantation Land Lease Agreement
- Produce Supply Agreement
- Processing / Mill Tie-Up Agreement
- Estate Employment Contract
- Contract Labour Supply Agreement
- Estate Management Agreement

processes vary by state and change over time — confirm with your state authority.