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# Export Costing & Pricing

Manufacturing & Industrial

Document type: Financial model / analysis · Generated 27 Aug 2026

This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

## Background

Price exports with landed cost and incentives — an export cost sheet by element, prices by Incoterm (FOB, CIF) and the incentive offsets (RoDTEP or drawback). Fill in the details below.

## Purpose of this tool & output

Price exports with landed cost and incentives

## How the output is used

Use it to price exports with landed cost, incentives and margin so the deal is profitable.

## Who should vet it

A CA/EXIM consultant, to confirm the costing, incentives and FX assumptions.

## Important cautions

AI-generated costing; verify freight and current incentive rates.

## Companion documents

- Export Documentation Kit
- IEC & Export Setup Guide
- Overseas Buyer Compliance Guide
- Product Certification Finder
- Export Incentive Guide
- Proforma Invoice Generator

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.

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