

Technician Unit Economics

Home & Repair Services

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Computes per-technician economics from discrete inputs — jobs/day, revenue per job, technician cost, and allocated overhead — to revenue and profit generated per technician, so you know if adding technicians is profitable. Use it to evaluate technician productivity and scaling. For overall P&L use the Business P&L Modeller.

Purpose of this tool & output

Is each technician making you money?

How the output is used

Use it to answer whether each technician is making you money — technician unit economics across jobs, revenue and fully-loaded cost.

Who should vet it

Your finance lead, to confirm the loaded-cost and utilisation inputs in the technician economics.

Important cautions

A technician is profitable only above a break-even jobs/day; add technicians only when you can feed them enough jobs. Utilisation, not headcount, drives profit — an under-fed technician loses money daily.

Companion documents

- Job Costing & Profitability
- Business P&L Modeller
- Break-Even Analysis
- Customer Acquisition Cost & LTV
- Working Capital & Cash Flow
- Pricing Optimization

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.