

# Job Costing & Profitability

Home & Repair Services

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

## Background

Computes true profit per job from discrete inputs — job price, technician time cost, travel/dead-time, materials, payment/commission fees and overhead share — so you know which jobs and services actually make money. Use it to understand per-job economics. For pricing use the Service Pricing Model.

## Purpose of this tool & output

Know the true profit on each job

## How the output is used

Use it to know the true profit on each job — a job costing across labour, parts, travel and overhead per service.

## Who should vet it

Your accountant, to confirm the travel and overhead allocation in the job cost.

## Important cautions

Travel/dead-time and aggregator commission are the silent margin killers; a job that looks profitable on price can be marginal after both. Value repeat/direct customers who carry no commission.

## Companion documents

- Business P&L Modeller
- Break-Even Analysis
- Technician Unit Economics
- Customer Acquisition Cost & LTV
- Working Capital & Cash Flow
- Pricing Optimization

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