

Home Services Business Valuation

Home & Repair Services

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Estimates a home-services business valuation from discrete inputs — revenue and growth, profitability, recurring (AMC/membership) base, customer base and brand, minus debt — using earnings and revenue approaches, for a sale or investment. Use it for a valuation range. For the P&L behind it use the Business P&L Modeller.

Purpose of this tool & output

Estimate what your business is worth

How the output is used

Use it to estimate what your business is worth for a sale, partner buy-in or investment — recurring revenue, base and profit counted.

Who should vet it

A CA or valuation professional, to firm up the valuation for any actual transaction.

Important cautions

Recurring AMC/membership revenue and a loyal direct customer base command higher multiples; heavy aggregator dependence, thin margins and technician churn lower them. Indicative only — a real valuation needs diligence.

Companion documents

- Job Costing & Profitability
- Business P&L Modeller
- Break-Even Analysis
- Technician Unit Economics
- Customer Acquisition Cost & LTV
- Working Capital & Cash Flow

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.