

Product Cost & Margin Calculator

Furniture & Home Furnishings

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Calculates a furniture product true cost and the margin at a selling price, from your discrete material, labour, overhead and selling-cost inputs. Use it to price single products. For a detailed BOM use the Product Costing & Bill of Materials tool.

Purpose of this tool & output

Cost a product and set its price

How the output is used

Use it to cost a product and set its price — a product cost and margin calculator that builds price from cost and target margin.

Who should vet it

Your CA or finance lead, to confirm the cost build-up and margin before you set the price.

Important cautions

True furniture cost includes delivery, installation, damage and discount allowances, not just material and labour — omitting them overstates margin. Price above fully-loaded cost with room for negotiation. Validate material, labour and allowance figures against actuals.

Companion documents

- Furniture P&L Modeller
- Break-even Calculator
- Working Capital Planner
- Cash-flow Projection
- Inventory GMROI / Turns Analyzer
- Funding / Loan Proposal

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.