

Inventory GMROI / Turns Analyzer

Furniture & Home Furnishings

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Analyses inventory turns and gross-margin return on investment (GMROI) for furniture categories from your discrete inputs — to decide what to stock, cut or reorder. Use it to manage inventory productivity. For inventory management use the Showroom & Warehouse Inventory tool.

Purpose of this tool & output

See which stock earns its shelf space

How the output is used

Use it to see which stock earns its shelf space — an inventory GMROI and turns analyzer that ranks SKUs by return on inventory.

Who should vet it

Your CA or finance lead, to confirm the margin and turns inputs in the GMROI.

Important cautions

GMROI (margin times turns) reveals what really earns its inventory investment — a high-margin but very slow furniture line can trap more cash than a lower-margin fast-mover. Stock and reorder high-GMROI lines, make slow ones to order, and clear deadstock. Validate the margin and turns figures against actuals.

Companion documents

- Furniture P&L Modeller
- Break-even Calculator
- Product Cost & Margin Calculator
- Working Capital Planner
- Cash-flow Projection
- Funding / Loan Proposal

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.