

Builder / Developer Tie-up Program

Furniture & Home Furnishings

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Builds a program to win furniture and modular supply tie-ups with builders and developers — targeting, offering, sample flats, pricing and delivery. Use it to land B2B project volume. For the contract use the Builder / Developer Supply Agreement.

Purpose of this tool & output

Win furniture supply from builders

How the output is used

Use it to win furniture supply from builders — a builder and developer tie-up program across relationship, terms and delivery.

Important cautions

Builder and project work brings volume but at competitive prices and with real payment-delay risk — protect margin and secure payment terms and advances, and coordinate to construction schedules. Sample and show flats are a strong entry. Formalise terms in a supply agreement reviewed legally.

Companion documents

- Modular Furniture Business Setup
- Site Measurement & Design SOP
- Modular Quotation & Estimation
- Installation & Handover SOP
- Hardware & Fittings Selection
- Fitout Project Management

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.