

Break-even Calculator

Furniture & Home Furnishings

Document type: Financial model / analysis · Generated 15 Oct 2026

This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Calculates the monthly sales a furniture business needs to break even, from your discrete fixed costs and gross margin. Use it to set targets and test viability. For the full model use the Furniture P&L Modeller.

Purpose of this tool & output

Find the sales you need to break even

How the output is used

Use it to find the sales you need to break even — a break-even calculator on fixed cost, margin and volume.

Who should vet it

Your CA or finance lead, to confirm the fixed cost and margin in the break-even.

Important cautions

Break-even assumes your gross margin holds after discounts, damage and returns — heavy discounting raises the sales you need. Furniture sales are lumpy and seasonal, so judge break-even over a period. Validate margin and fixed-cost inputs against reality.

Companion documents

- Furniture P&L Modeller
- Product Cost & Margin Calculator
- Working Capital Planner
- Cash-flow Projection
- Inventory GMROI / Turns Analyzer
- Funding / Loan Proposal

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.