

Furniture Business Analytics Dashboard

Furniture & Home Furnishings

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Designs a metrics dashboard for a furniture business — sales, enquiries and conversion, inventory and turns, production, delivery, margin and after-sales. Use it to manage on data. For the P&L use the Furniture P&L Modeller.

Purpose of this tool & output

Run the business on the right numbers

How the output is used

Use it to run the business on the right numbers — a furniture business analytics dashboard across sales, margin, inventory and conversion.

Important cautions

Track a focused set of decision-driving metrics — conversion, inventory turns and deadstock, on-time delivery and margin by category matter most for furniture. Deadstock and returns are early warnings. Ensure data is accurate at source (POS, ERP) and review regularly to act.

Companion documents

- ERP / Retail Software Selection
- Catalogue & Design Software
- After-Sales Service & Warranty
- Service & Repair Business
- Sustainability & Circular Furniture

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.