

Export Buyer Sourcing Guide

Fisheries & Aquaculture

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Helps find, approach and vet overseas seafood buyers — channels, buyer types, due diligence and payment security — to build a reliable export order book. Use it to develop export markets safely.

Purpose of this tool & output

Find and vet overseas buyers

How the output is used

Use it to find and vet overseas buyers — an export buyer sourcing guide across markets, verification and payment security.

Important cautions

New export buyers carry credit and performance risk; unsecured open-account terms are dangerous with unknown parties. Verify buyer credentials and references and secure payment (LC or credit insurance) before large shipments.

Companion documents

- Seafood Export Readiness Assessment
- Seafood Export Process Guide
- Export Documentation Kit
- EIC/EIA Certification Guide
- Export Residue Compliance Programme
- Traceability System Setup

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.