

Business MIS Dashboard

Consumer Electronics & Appliances

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Designs a business MIS dashboard — sales and margin by category/brand, attach and EW/finance penetration, inventory ageing and turns/GMROI, service revenue and TAT, and cash/receivables — so the owner sees the whole business and manages the high-margin mix by data. Use it to build reporting. For inventory economics use the Inventory Turns & GMROI tool.

Purpose of this tool & output

Run the business on the numbers that matter

How the output is used

Use it to run the business on the numbers that matter — a MIS dashboard of sales, margin, attach, service and receivables.

Important cautions

Watch attach/EW/finance penetration, inventory ageing/GMROI and service TAT most closely — these drive profitability and control the obsolescence risk. Review weekly and act on the high-margin mix and dead stock.

Companion documents

- POS / Inventory Software Selection
- Billing & Serial-Tracking System
- Digital Operations & CRM
- Multi-Store Operations
- Store Security & Loss Prevention
- Vendor Payment & Scheme Reconciliation

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.