

Scholarship / Discount Model

Coaching, Tuition & Test-Prep

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Design a scholarship and discount model — how much to give, to whom, its impact on average realisation and margin, and how it drives admissions — so scholarships attract students without eroding profitability. Describe your context below.

Purpose of this tool & output

Use scholarships without killing margin

How the output is used

Use it to use scholarships without killing margin — a scholarship and discount model that attracts talent within budget.

Important cautions

AI-generated model; model blended realisation and keep scholarship terms genuine and transparent.

Companion documents

- Coaching Fee Pricing Strategy
- Coaching / EdTech Business P&L
- Batch Economics Calculator
- Cost per Student & CAC Analysis
- Coaching Working Capital Plan
- Coaching Capex / Investment Plan

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.