

B2B Reference Lab Agreement

Diagnostics, Labs & Imaging

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Drafts a B2B reference-lab agreement — whether you receive samples from partners or send them to a larger lab — from your discrete terms. Use it to formalise reference testing. For the strategy use the B2B Reference Lab Tie-up Plan.

Purpose of this tool & output

Contract reference-lab testing both ways

How the output is used

Use the draft to contract reference-lab testing both ways — rates, TAT, quality and liability — then have a lawyer review it.

Who receives it

The agreement is between the referring lab and the reference lab; each keeps a signed copy.

Fees & charges

Stamp duty per your state stamp act; GST is handled in invoicing.

Who should vet it

A lawyer, to check the rate, TAT, quality-responsibility and liability clauses before signing.

Important cautions

This is a draft using your inputs, not legal advice. The lab that performs a test is responsible for that result even under white-label reporting — allocate liability clearly. Protect margins and cap credit. Have a lawyer review it before signing.

Companion documents

- Collection Centre Franchise Agreement
- Collection Centre / Aggregator Agreement
- Hospital Lab Management (PPP) Agreement
- Reagent-Rental / Equipment Placement Agreement
- Teleradiology Services Agreement
- Corporate Wellness Services Agreement

processes vary by state and change over time — confirm with your state authority.