

Project Credit Risk Assessment

Building Materials & Hardware

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Assesses the credit risk of supplying a builder or project on credit — the builder track record, project funding and sales, exposure vs your capacity, and safeguards (PDCs, milestone billing, caps, personal guarantee) — so you avoid the big default that wipes out years of margin. Use it before extending project credit. For the policy use the Contractor Credit & Collections Policy.

Purpose of this tool & output

Judge if a builder/project is safe to supply on credit

How the output is used

Use it to judge if a builder or project is safe to supply on credit — the exposure, payment track and security before you commit stock.

Who should vet it

Your accountant or a credit-savvy advisor, to confirm the exposure and security assessment before you extend project credit.

Important cautions

One large builder default can wipe out years of profit; cap exposure, take safeguards, and be willing to decline or stop supply — chasing volume on blind credit is how dealers go under.

Companion documents

- Project Supply Planning & Scheduling
- BOQ-Based Project Quotation
- Builder / Developer Tie-Up Plan
- Government / Institutional Tender Supply
- Project Rate Contract Management
- Site Delivery Coordination

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.