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Building Materials Business Valuation

Building Materials & Hardware

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Estimates a building-materials business valuation from discrete inputs — profit/EBITDA, net working capital (stock + receivables - payables), dealerships and goodwill minus debt/bad-debt — using earnings and net-asset approaches, for a sale or partner buy-in. Use it for a valuation range. For the P&L use the Store P&L Modeller.

Purpose of this tool & output

Estimate what your business is worth

How the output is used

Use it to estimate what your business is worth for a sale, partner buy-in or succession — profit, stock and receivables quality all counted.

Who should vet it

A CA or valuation professional, to firm up the valuation for any actual transaction, since receivables quality heavily affects it.

Important cautions

Discount doubtful receivables and slow-moving stock to realisable value; a building-materials business is worth its clean net working capital plus modest goodwill, not its book stock and debtors at face value. Indicative only.

Companion documents

- Store P&L Modeller
- Working Capital Planner
- Break-Even Analysis
- Category ROI / GMROI Analysis
- Cash Flow Management Plan
- Landed Cost & Margin Model

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.