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BOQ-Based Project Quotation

Building Materials & Hardware

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Builds a BOQ-based project quotation from discrete line items — each material with quantity, rate, tax and delivery, plus commercial terms and price-validity — so you can bid for project material supply with clear, protected pricing. Use it to quote a builder/project. For scheduling use the Project Supply Planning tool.

Purpose of this tool & output

Quote a full material BOQ profitably

How the output is used

Use it to quote a full material BOQ profitably — price every line with the right margin so a big project order actually makes money.

Who should vet it

Your accountant or a senior estimator, to confirm the rates, freight and margin across the BOQ before you submit a large quote.

Important cautions

On long projects, add a price-escalation/spot-pricing clause for steel and cement; a fixed all-project rate can turn loss-making if prices rise.

Companion documents

- Project Supply Planning & Scheduling
- Project Credit Risk Assessment
- Builder / Developer Tie-Up Plan
- Government / Institutional Tender Supply
- Project Rate Contract Management
- Site Delivery Coordination

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.