

Charter Pricing & Quotation Tool

Aviation & Air Services

Document type: Financial model / analysis · Generated 15 Oct 2026

This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Builds a charter quotation from discrete cost inputs — block-hour cost, positioning, crew, landing and handling and margin — for a specific trip. Use it to quote charters that cover true cost and yield a margin.

Purpose of this tool & output

Price a charter to cover cost and margin

How the output is used

Use it to price a charter that covers cost and margin — block-hour cost, positioning, crew and fees built into a defensible quotation.

Who should vet it

Your finance lead or an experienced operator, to confirm the block-hour cost and positioning assumptions behind the quote.

Important cautions

An indicative quote from your inputs; actual fuel, charges, positioning and GST vary by trip. Verify current costs and airport charges and confirm GST treatment before quoting a firm price.

Companion documents

- Charter Operation Setup Guide
- Charter Operations SOP
- Fleet Selection & Acquisition Advisor
- Flight Crew Management & FDTL Guide
- Flight Scheduling & Utilisation Optimiser
- Helicopter Services Setup & Ops Guide

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.