

Air Cargo Pricing & Costing Tool

Aviation & Air Services

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Builds an air-freight quote from discrete inputs — chargeable weight, airline rate, handling, customs, surcharges and margin — for a shipment. Use it to quote air cargo that covers cost and margin.

Purpose of this tool & output

Price air freight profitably

How the output is used

Use it to price air freight profitably — chargeable weight, rates, surcharges and handling built into a margin-safe quotation.

Who should vet it

Your finance or commercial lead, to confirm the rate, surcharge and handling-cost assumptions before you quote a large or regular lane.

Important cautions

An indicative quote from your inputs; airline rates, surcharges and charges move and chargeable weight depends on density. Verify current carrier rates and surcharges and confirm GST before quoting.

Companion documents

- Air Cargo Business Setup Guide
- Air Cargo Operations SOP
- IATA Cargo Agent & Accreditation Guide
- Air Cargo Customs Clearance Guide
- Dangerous Goods (DG) Handling Guide
- Air Cargo Cold Chain & Pharma Guide

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.