

Dealership Staff Hiring Guide

Agri-Inputs & Farm Supply

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This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Produces a hiring plan for dealership roles — profiles and where to find counter, field-advisory and accounts staff, interview and reference checks, and pay/incentive structure. Use it to build the team. For their contract use the Employee Agreement (AI12).

Purpose of this tool & output

Hire counter, field and accounts staff

How the output is used

Use it to hire counter, field and accounts staff the right way — roles, the skills to look for and a simple hiring process for a small dealership.

Important cautions

Verify integrity and references hard for anyone handling cash or collections — staff dishonesty is a common, avoidable loss. Prioritise agronomy knowledge for advisory roles. Keep pay/incentives compliant with labour norms and affordable within thin margins.

Companion documents

- Input Shop Operations SOP
- Staff Product & Advisory Training
- Billing, GST & Records System
- Farmer Service Standards Guide
- Farmer Complaint Handling Protocol
- Dealership Technology & Software Advisor

This is AI-assisted guidance. Verify with a qualified professional before any binding decision. Fees, authorities and processes vary by state and change over time — confirm with your state authority.