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Dealership Break-Even Calculator

Agri-Inputs & Farm Supply

Document type: Financial model / analysis · Generated 28 Aug 2026

This guide explains what the tool produces, how to use the output, and what to watch for. The actual output (draft/report) is generated on the tool page.

Background

Calculates the break-even turnover for an input dealership from fixed costs and blended margin, and the safety margin versus current sales. Use it to set targets and test scenarios. For full profit use the P&L Modeller.

Purpose of this tool & output

Find the turnover you must hit

How the output is used

Use it to find the turnover you must hit to cover costs — the break-even the shop needs given its margins, fixed costs and credit burden.

Who should vet it

Your CA or accountant, to confirm the fixed costs and the blended margin used in the break-even.

Important cautions

Break-even must include the bad-debt/expiry provision — ignoring it understates the sales you truly need. Blended margin swings with mix (fertilizer is thin), so protect the specialty/seed/pesticide mix. Figures are indicative; validate with your costs.

Companion documents

- Agri-Input Shop P&L Modeller
- Dealership Working Capital Planner
- Category & Product Margin Analyzer
- Credit Cost & Financing Modeller
- Dealership Cash-Flow & Seasonality Planner
- Dealership Valuation Guide